



To: Real Estate Department Partners
From: Real Estate Department
Date: March 11, 2016
Re: **IACED Training Registration Open**

Notice: RED-16-15

The Indiana Association for Community Economic Development (IACED), through support from IHCD, is offering training courses throughout 2016. Registration for the first three training courses is now open. The first round of trainings, outlined below, will offer Homeownership Counseling Certification; Aging-in-Place Specialist Certification; and the Certified Green Professional Designation.

The second round of training sessions will cover additional topics, including affordable housing development, foreclosure basics and placemaking. More information on those sessions will be forthcoming in a future RED Notice.

Updates on training sessions, webinars, and other events can be found at www.iaced.org/events.

[Homeownership Counseling Certification: Principles, Practices and Techniques, Part I](#)

May 16-20, 2016 | Indianapolis, IN
IACED Members: \$125
Non-Members: \$250

This course, provided by trainers from NeighborWorks America, is for housing counselors with a minimum of one year of counseling experience providing one-on-one pre-purchase counseling to clients. Through hands-on applications, this intermediate level course teaches counselors the skills, procedures and content needed to create new homeowners. They learn how to provide one-on-one counseling sessions to address savings, credit and debt barriers to homeownership, and use the latest industry tools, including client management systems (HCO, CounselorMax), techniques and resources. They practice mortgage readiness assessment, prequalification, standardized income calculations, credit report review, action plan development, and other key counseling activities. HUD-requirements for file management, code of conduct, and operations guidelines along with implementation of the National Industry Standards for Homeownership Education and Counseling are taught.

Join the Housing Counseling Affinity Group on Wednesday, May 18th, from 4:30-5:30.



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[Certified Aging-in-Place Specialist](#)

May 18-20, 2016 | Indianapolis, IN

IACED members: \$75

Non-Members: \$150

The National Association of Home Builders' (NAHB) Certified Aging-in-Place Specialist (CAPS) designation program teaches the technical, business management, and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the aging-in-place.

The CAPS designation helps developers/builders make their clients' homes more "visitable." Even if the homeowners don't think they need additional task lighting, grab bars, and other home modifications for their own use, their family members and visitors might.

The curriculum is composed of three one-day courses: Marketing & Communications Strategies for Aging & Accessibility (CAPS I), Design/Build Solutions for Aging & Accessibility (CAPS II), and Business Management for Building Professionals. Participants who have already completed the business management course for another NAHB certification are not required to participate in that session, which will be May 18.

[Certified Green Professional](#)

May 16-18, 2016 | Indianapolis, IN

IACED members: \$75

Non-Members: \$150

The Certified Green Professional™ designation recognizes builders, remodelers and other industry professionals who incorporate green and sustainable building principles into homes— without driving up the cost of construction. The required courses provide a solid background in green building methods, as well as the tools to reach consumers, from the organization leading the charge to provide market-driven green building solutions to the home building industry.

CGP coursework is closely aligned with the ICC 700 National Green Building Standard, which includes chapters on energy, water and resource efficiency, indoor environmental quality, lot and site development and home owner education and is the core curriculum for the required CGP classes.

The curriculum is composed of three one-day courses: Green Building for Building Professionals, Basics of Building, and Business Management for Building Professionals. Participants who have already completed the business management course for another NAHB certification are not required to participate in that session, which will be May 18.
